



Welcome
To The Team

MARK BOSSI

Director of Sales &
Client Solutions



TRISTAR Welcomes Mark Bossi, ARM, AIC, LIA, as our new Director of Sales and Client Solutions for the Northeast and Mid-Atlantic Regions.

Mark brings over 35 years of leadership experience in the insurance industry, including claims management, risk management, client services, and business development. His career started at Aetna and progressed through senior roles at Marsh, Beecher Carlson, Sedgwick, One Call, and most recently ESIS/Chubb, where he managed new business development and client partnerships across multiple regions. Mark has a proven record of building broker relationships nationally, leading regional operations, and driving profitable growth.

In his new position at TRISTAR, Mark will be responsible for expanding the company's footprint in the Northeast and Mid-Atlantic regions, strengthening broker and client partnerships, and assisting TRISTAR in

delivering innovative, customer-focused solutions. His leadership will benefit not only our team but also the clients and partners we serve.

Reflecting on what excites him most about this opportunity, Mark shared:

“During my interview process, I was impressed with the leadership team, their commitment to creating a collaborative culture, and their enthusiasm for working at TRISTAR. In the short term, I want to use my network and experience to help create greater name recognition of the TRISTAR brand in the Northeast and Mid-Atlantic territories. In the long term, I plan to help TRISTAR grow profitably in the Northeast and Mid-Atlantic. I will accomplish this through an increased presence at TPA and risk management events, as well as providing solutions to current and future clients.”

With Mark’s extensive expertise and forward-looking vision, TRISTAR is well-positioned to expand its footprint while continuing to deliver on our commitment to client service excellence. His ability to combine deep industry knowledge with a client-first mindset makes him a valuable asset for our partners and a natural fit for the TRISTAR team.

We are excited to have Mark on board and look forward to the many ways he will help us grow and succeed in the years ahead.

Connect with Mark Bossi @ <https://www.linkedin.com/in/markpbossi/>